

ADDENDUM "A"
COMMISSION TABLE

Sunquest

Packages	8
Experiences by Sunquest	11

FIT (Holiday House)

Car Rentals	12
Hotels: Europe	10
Hotels: North America	10
Hotels: Disney	8
Hotels: Sun	10
Hotels: Sandals	13
Attractions, Tours, Transfers	8

Cruise (Encore Cruises)

	Online	Phone
Encore Dynamic Packages (Sirev)	10	10
AmaWaterways	15	15
Land with AmaWaterways	8	8
Avalon	15	15
Azamara Club Cruises	15	15
Carnival	14	12
Costa	15	13
CroisiEurope	15	15
Cunard	10	10
Disney	10	10
Fathom	13	13
Holland America	10	10
Hurtigruten	10	10
MSC	15	13
Norwegian	15	13
Princess (all destinations as of March 1, 2016)	10	10
Royal Caribbean/Celebrity	15	13
Silversea	12	12
Vantage	15	15

Additional Cruiseline Products (varies by Cruiseline)

optional products 5%	5
optional products 10%	10

Specialty

Carte Postale 10	10
Carte Postale 13	13
Carte Postale 15	15

Published Tours (Exotik & Boomerang Tours)	13
Custom packages (Exotik & Boomerang Tours)	net

Additional product with Boomerang Tours

Hotels, Cars, Motorhomes, & South Pacific day tours	12
South Pacific Meal plans/others 5%	5
South Pacific Rail & Cruises	10
APT & AAT Kings Exceptions	5

Other

Net Rates	0
Travel Agent Fees & Mark ups	96